



**The Technology
that elevates the
Tourism Sector**

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OT Juniper Travel Technology **About us**

2003

2020

2023



Juniper establishes itself as a provider of **technological solutions for the tourism industry.**

2014

2022

2003

2020

2023



Juniper becomes part of **Constellation Software Inc.**, a publicly traded software consortium, merging into **Vela Software**, an operating division of Constellation Software Inc.

Constellation Software is a leading software provider that acquires, manages and builds specialty **software companies**. It is publicly traded with revenues of more than \$5 billion and an EBITDA of \$1 billion. Since 1995 it has acquired more than 900 acquisitions.

2014

2022

2003

2020

2023



Juniper Group, a portfolio of companies under Vela Software, is created and Juniper becomes a business unit of Juniper Group.

Juniper Group invests in and builds enduring enterprise software businesses. Its latest acquisition in 2023 in the travel space has been **Peakwork** which will have a very powerful network effect for Juniper, allowing customers of both companies to buy and sell with each other.

2014

2022

2003

2020

2023



August 2022

Juniper incorporates the **Juniper Cruises by IST** division, which includes IST's technology and experience in **online cruise sales** and distribution.

2014

2022

2003

2020

2023



November 2022

The new division of **Juniper Airlines Vacations**, aimed at **airlines**, is established to offer a wide range of products to its customers.

2014

2022

2003

2020

2023



August 2023

Juniper embeds the **Juniper Vervotech** division, which is providing **accommodation data solutions**, including Hotel Mapping, Room Mapping and Hotel Curated Content, powered **by Artificial Intelligence** (AI).

2014

2022

2003

2020

2023



November 2023

A new experiences vertical is created by merging Juniper's technology with that of **NexusTours**, thus forming a solution that combines cutting-Edge Technology with **exceptional on-site service**.

2014

2022

2003

2020

2023

The company branched out into **five divisions**, each specializing in a specific market segment:



2014

2022

2003

2020

2023

Juniper has **more than 500 Suppliers** and **more than 450 Clients** in 50 countries, providing innovative technology and solutions to the tourism industry thanks to its more than **300 employees**.

2014

2022

02

Juniper Travel
Technology

Divisions



Offers robust and scalable **technology solutions for travel** businesses through the:

- **Juniper Booking Engine**
- **Juniper Hub**



Provides **airlines** with a leisure product **distribution platform** to boost billing and efficiency.



Facilitates the latest cruise distribution technology through its products:

- **Juniper Fibos by IST**
- **Juniper Fibos Contents by IST**
- **Juniper Argo by IST**
- **Juniper Total Partner by IST**



The solution that combines cutting-edge technology and exceptional on-site service:

- **Experiences GO**
- **Experiences Hub**
- **Airliport GO**



The pioneering technology in **accomodation mapping**

- **Hotel Mapping**
- **Room Mapping**
- **Hotel Curated Content**

03 Juniper TravelTech



juniper traveltech



juniper booking engine

The most complete and customizable technology leading booking engine.



juniper hub

The solution aimed for accommodation supplier to expand their distribution network globally via XML.

04 Juniper Booking Engine

XML SUPPLIERS

-  Accommodation
-  Flights
-  Services and Transfers
-  Car Rental
-  Predefined Packages
-  Cruises

HOSTED CONTRACTS

-  Accommodation
EXTRANET — CHANNEL MANAGER
-  Flights
-  Services and Transfers
EXTRANET
-  Predefined Packages
EXTRANET
-  Dynamic Packages
-  Trip Planner
-  Cruises

PRODUCTS

BOOKING ENGINE

- Business rules & processes
- Search engine & fare compare
- Dynamic pricing & packaging

CMS

ADDITIONAL MODULES

- Multicurrency
- Multicompany
- Unique Hotel / Room Mapping
- Ground Handling
- Payment Services 
- Accounting
- Business Intelligence
- Promotional Codes
- Loyalty Program
- Rebooking

DISTRIBUTION CHANNELS


B2B Responsive
MULTI-LANGUAGE


B2C Responsive
MULTI-LANGUAGE


Call Center


White Label
MULTI-LANGUAGE


Mobile Points of Sale


XML Webservice
1,120 INTEGRATORS



Juniper Booking
Engine

05 Top Clients



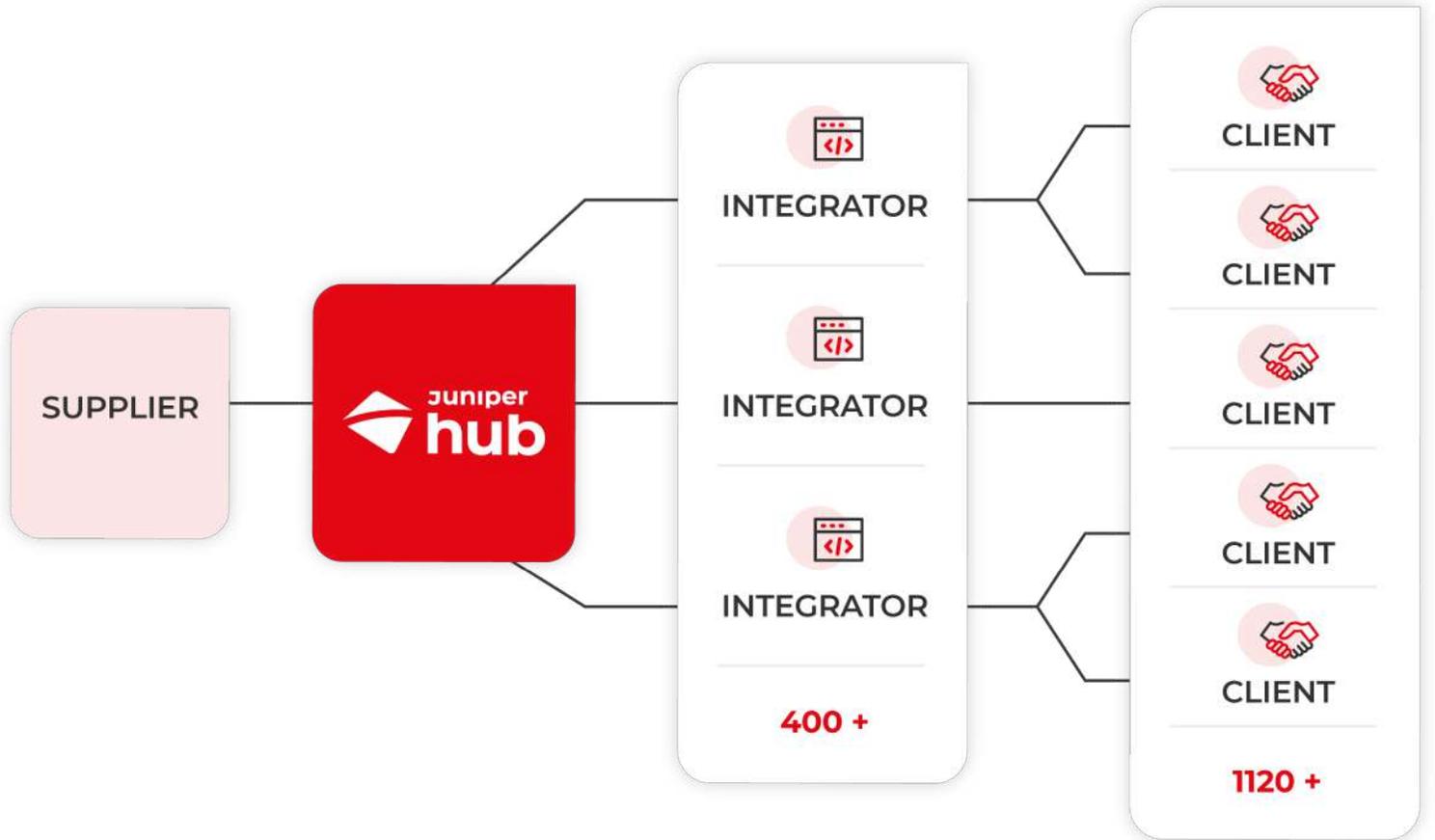
Juniper Booking
Engine

Top

Suppliers



07 Juniper Hub



08 Juniper in Numbers



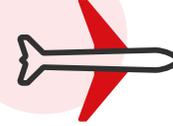
+ 6.8M

Accommodation
bookings



+ 7.4M

Activity and
transfer
bookings



+ 300K

Flight
bookings



+ 250K

Vacation
package
bookings



+ 60K

Cruise
bookings



+ 450

Clients



+ 500

Suppliers

09 Juniper Clients Testimonials

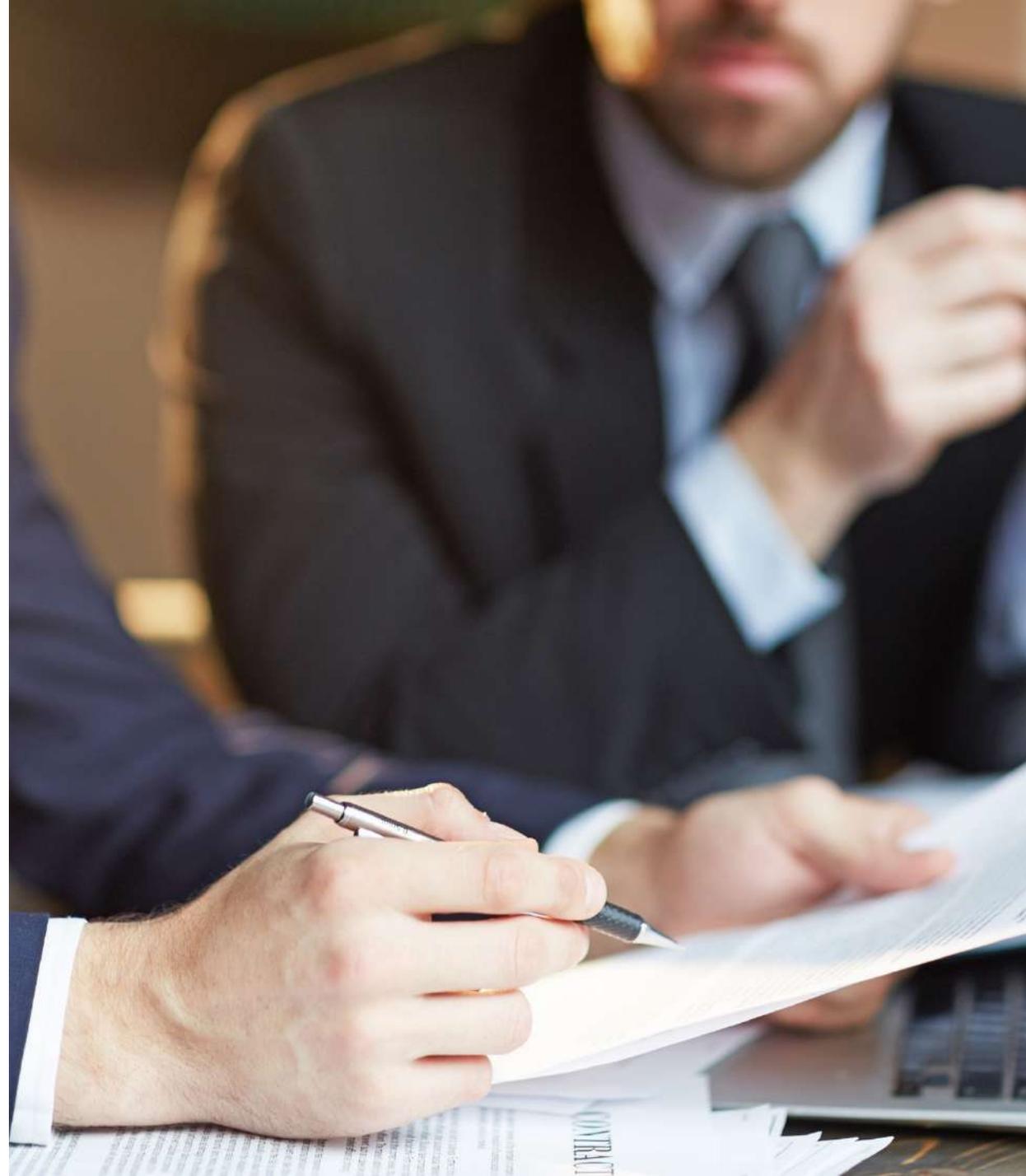
WebBeds



As part of WebBeds Group, the world's-fastest growing and 2nd largest provider of accommodation in the B2B space, we look to our partners to be innovative, flexible and supportive of our ambition and growth plans. Juniper has been a strong partner on all those fronts and we look forward to continue growing together to deliver the best technology to our partner clients and suppliers.



Ahmed El Faramawi
Duty CEO - AMEA at WebBeds





Euromundo México

“

Our vision of being a supplier with a comprehensive solution for our customers is aligned with our technology partner, Juniper. With Juniper we have improved the performance of our products mainly through the module of predefined and dynamic packages (Vacation Packages). It has also allowed us to have reliable connections with low-cost airlines, as well as the GDS, which have been important in our growth in the domestic market. We hope to continue with the same competitiveness and efficiency of our public Web, extending the success to international markets. ”

Francisco Román Reyes
General Director at Euromundo México

Trend Viagens



Trend was one of the first Brazilian companies to envision on Juniper System the possibility of a great partnership. Juniper facilitated the control of the purchasing integration providing more agility and performance, expanding our distribution in Brazil with excellence. A serious, dynamic and accomplished company, commensurate with the capability of its commander, my friend Jaime.



Trend Viagens





Portimar

“

As a DMC, I can say that the Juniper platform offers a very powerful suite of tools for managing my business, as much for its functionality, as for the different possibilities to manage our product distribution.

Together since 2013!

”

Eduardo Caetano
Executive Director at Portimar

Juniper Travel Technology

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